



Schedule of rates, extra charges and discounts for MSPO 2011 Exhibitors

Registration fee: 480 EUR (main exhibitor)
280 EUR (co-exhibitor)

Space rates for MSPO 2011:

- W - Indoor undeveloped space - 219 EUR per sq m
- S - Indoor developed space (standard arrangement) - 269 EUR per sq m
- Z - Outdoor space - 79 EUR per sq m

Extra charges for indoor space of type W and S:

- corner stand (2 sides open) – 8 %
- front stand (3 sides open) – 12 %
- island stand (4 sides open) – 16 %

Discounts apply to the base rates for space.

The discount dependent on amount of area

Area ordered by the Exhibitor	Space S	Space W	Space Z
50 - 100 m ²	3%	3%	3%
101 - 200 m ²	5%	5%	5%
201 -500 m ²	7%	7%	7%
501 m ² and more	9%	9%	9%

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Example

Assumptions:

- a main exhibitor
- an order for a corner stand
- 50 m² of space type W

Costs calculation:

- the Registration fee		EUR	480.00
- Rate - 50 m ² x EUR 219		EUR	10,950.00
- Extra charge - 8 % for corner stand	plus EUR 10,950 x 8%	EUR	876.00
- Discount - 3% for amount of area	minus EUR 10,950 x 3%	-EUR	328.50
TOTAL		EUR	11,977.50